

Airbus Defence and Space

One mission, one team, one direction

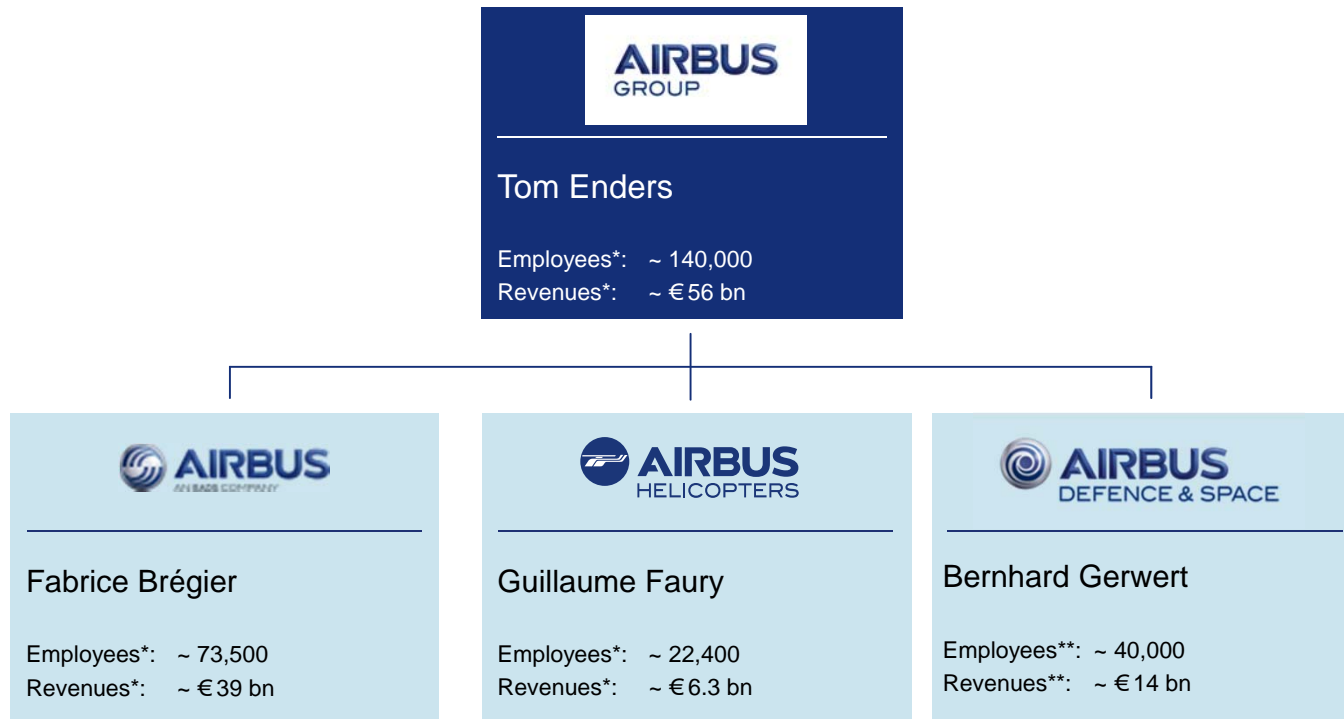
*NEREUS International Conference
Space4You : Space, a driver for Competitiveness and Growth
27 February 2014*

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Airbus Defence and Space: A division of the Airbus Group



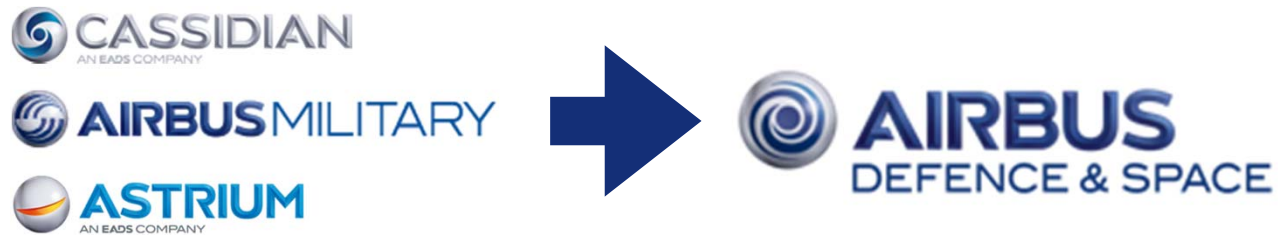
* in 2012

** estimate for 2014

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Airbus Defence and Space: A unique international leader

Being strong together – 3 turn into 1



One Parent Company
Three Brands
Multiple Business Segments

One Company
One Brand
Four Business Segments

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Airbus Defence and Space: Market leading products



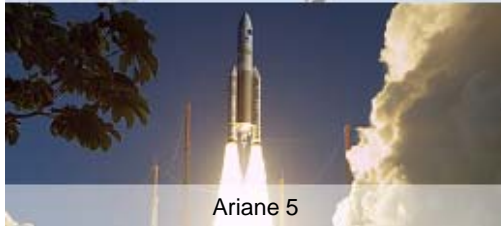
Eurofighter



A400M



A330 MRTT (Multi-Role Tanker Transport)



Ariane 5



Automated Transfer Vehicle (ATV)



Satellites

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4



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Airbus Defence and Space: Our locations in Europe

Germany

1. Manching
2. Ulm
3. Friedrichshafen
4. Unterschleißheim
5. Ottobrunn
6. Bremen

France

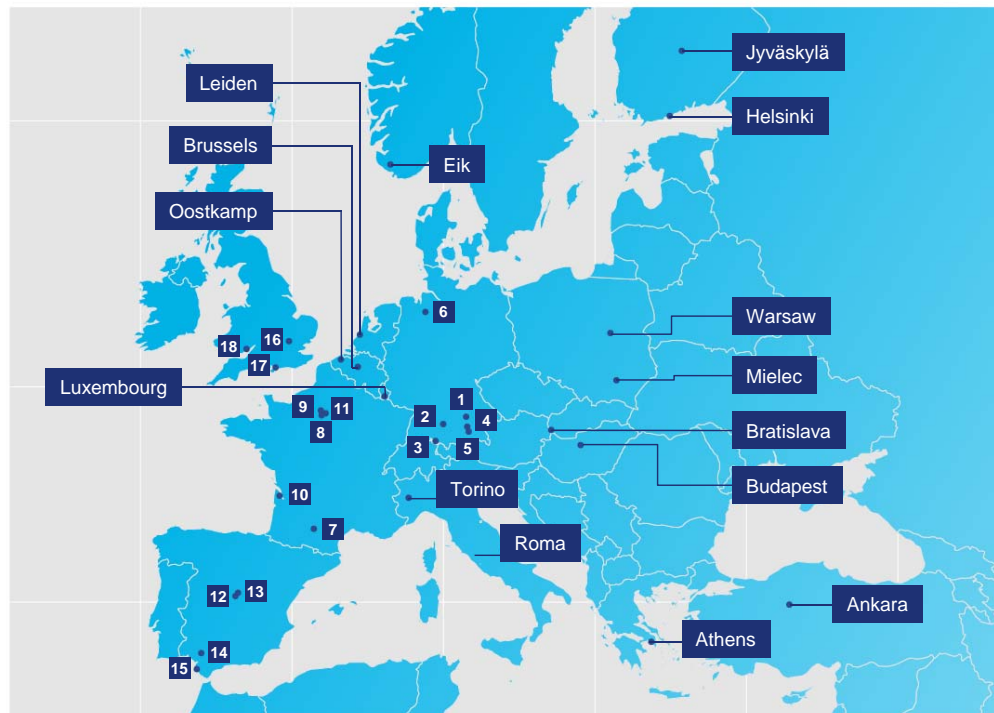
7. Toulouse
8. Elancourt
9. Les Mureaux
10. Aquitaine
11. Suresnes

Spain

12. Getafe
13. Barajas
14. Seville
15. Cadiz

UK

16. Stevenage
17. Portsmouth
18. Newport



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5

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Airbus Defence and Space worldwide

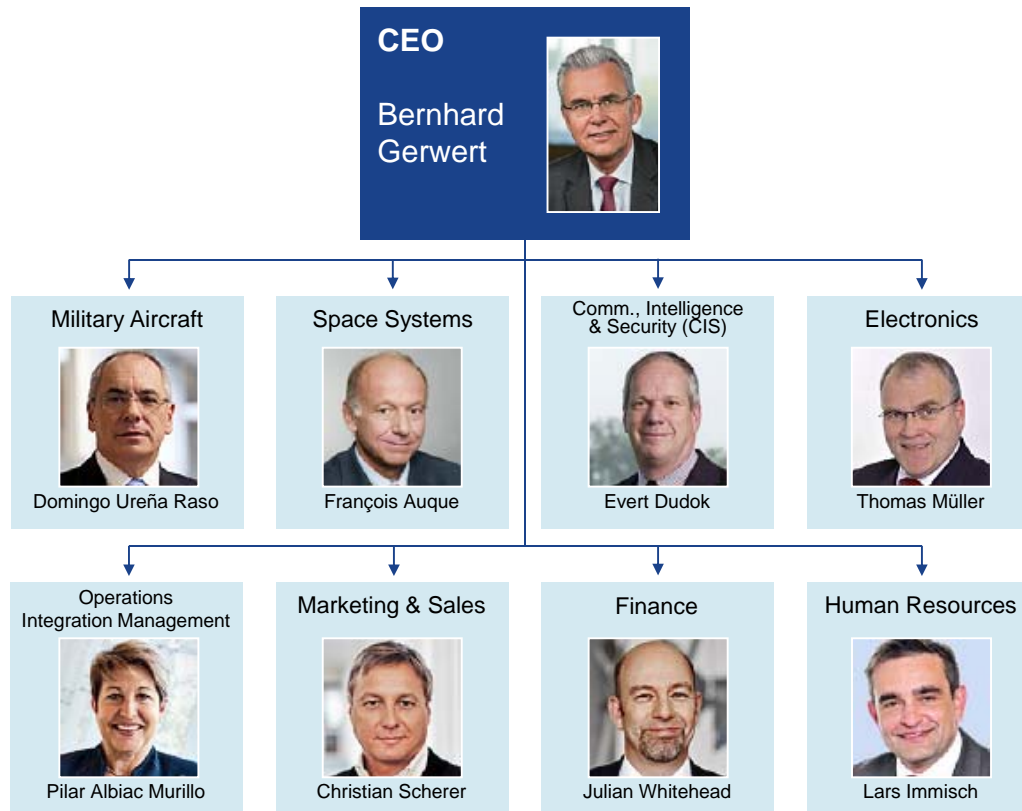


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Une mission, une équipe, un objectif

Airbus Defence and Space : équipe de direction



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7

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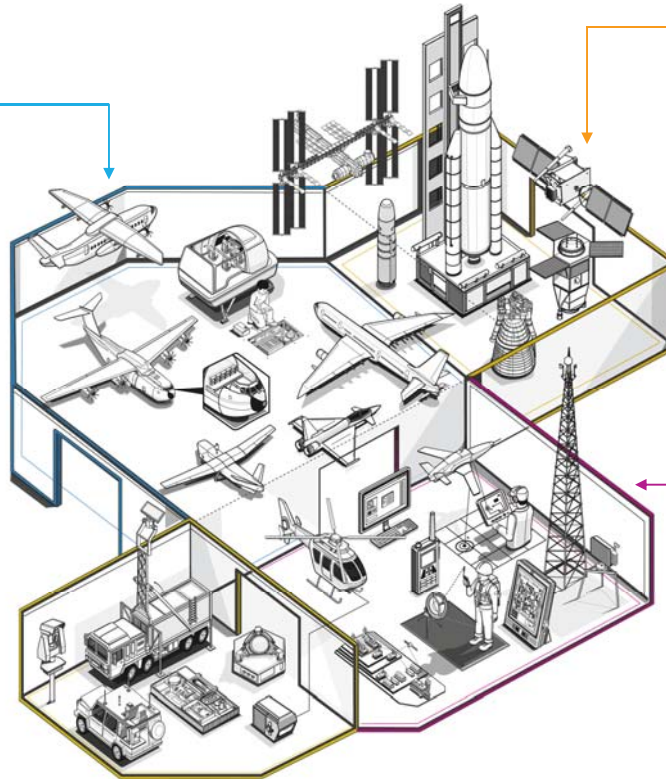
Airbus Defence and Space: Our Business Lines

Military Aircraft

- A400M, A330 MRTT, CN235, C212, Orlik
- Eurofighter, Tornado
- Barracuda, Atlante, Harfang, Euro Hawk, Future European Male, Tracker, Tanan, Survey Copter

Electronics

- Mission Data Transfer Systems, Optics for Spectrograph Instrumentation, Identification Friend or Foe (IFF) Systems, Space Platform Electronics, Space Payload Electronics



Space Systems

- Ariane 5, Automated Transfer Vehicle, Eurostar E3000, Pléiades, Gaia, Skynet, observation satellites (Spot, TanDEM-X, TerraSaR-X, MetOp, Swarm), International Space Station ISS, interplanetary probes (Herschel, Mars Express, Solar Orbiter), Lunar Lander

Communication, Intelligence & Security (CIS)

- Surveillance and Security Solutions, Secure Communications Solutions, Cyber Security, Coastal Surveillance Systems, NATO SATCOM Post-2000, Wireless Intranet Solutions in Theatre

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8



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Space Systems

- No. 2 Space company in the world
- No. 1 in commercial launchers
- No. 1 in European satellites

- Expertise in launchers, deterrence, satellites, human space flight

Portfolio

- Orbital Systems including Maintenance and Operation of the International Space Station (ISS)
- Launcher Systems (Ariane and other launchers)
- Defence
- Satellite Systems: ENS Satellites (Earth Observation, Navigation & Science) and Telecom satellites
- Propulsion Systems
- Atmospheric Re-entry Systems for launchers and probes

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Electronics

- Network for designers, constructors and experts at Airbus Defence and Space
- Integrated expertise from various defence and space competencies

Portfolio

- Space Platform Electronics
 - Crisa, Dutch Space and former Astrium product entities in France and Germany
- Space Payload Electronics
 - Tesat and former Astrium product entities in the UK
- Sensors / Electronic Warfare / Avionics
 - Electronic Warfare, Radar & Identification Friend or Foe, Eurofighter Electronics, Avionics, Product Support
- Optronics
 - Cassidian Optronics, Jena Optronics
- Strategic Portfolio Management
 - Product and Portfolio Management, Global/Small and Medium sized Enterprises Affiliates Management, Strategy / Mergers & Acquisitions / Post Merger Integration
- Engineering / Operations
 - Technical Synergies
 - Product Engineering Coordination, Tools and Processes

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Communication, Intelligence & Security (CIS)

- One-stop-shop for satellite and terrestrial communication systems and services, and defence, intelligence and security solutions
- End-to-end communication and intelligence solutions

Portfolio

- Government Communications Systems
- Business Communications Systems
- Geo Information Systems
- Integrated Systems
- Cyber Security
- Defence Systems
- Border Security Systems
- Satellite Communications Infrastructure and Services
- Secure Communications Solutions (Secure Mobile Radio Systems)
- C4ISR (Command, Control, Communications, Computers, Intelligence, Surveillance and Reconnaissance)

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Military Aircraft

- Based on the solid foundations of the Eurofighter, UAS developments and military transportation
- Fleet in service maintenance, repair and overhaul (MRO)
- Leader in the light and medium transport market
- Combined mutual strengths, engineering and political power to develop a compelling UAS programme
- All units involved in development, production or ongoing support of military aircraft
- Well-placed to play a leading role in future UAS and combat a/c segments

Portfolio

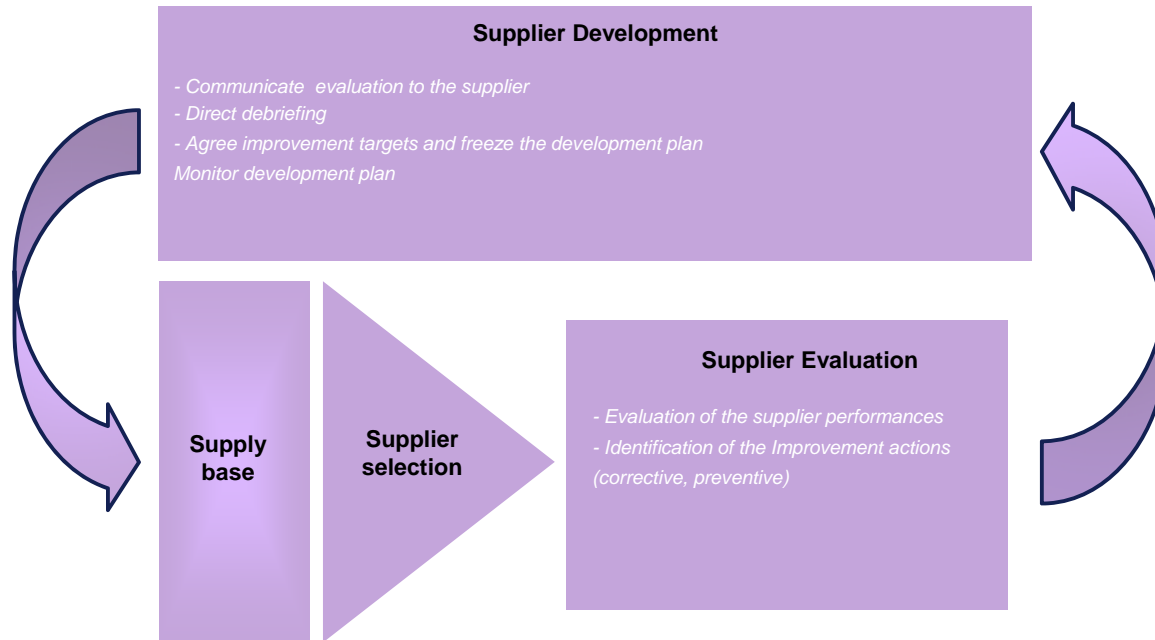
- Eurofighter and similar combat air systems
- A400M transport aircraft system
- A330 MRTT (Multi Role Tanker Transport)
- Light and Medium Transport Derivatives
- Mission Systems
- Unmanned Aerial Systems
- Air Services & MRO

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12

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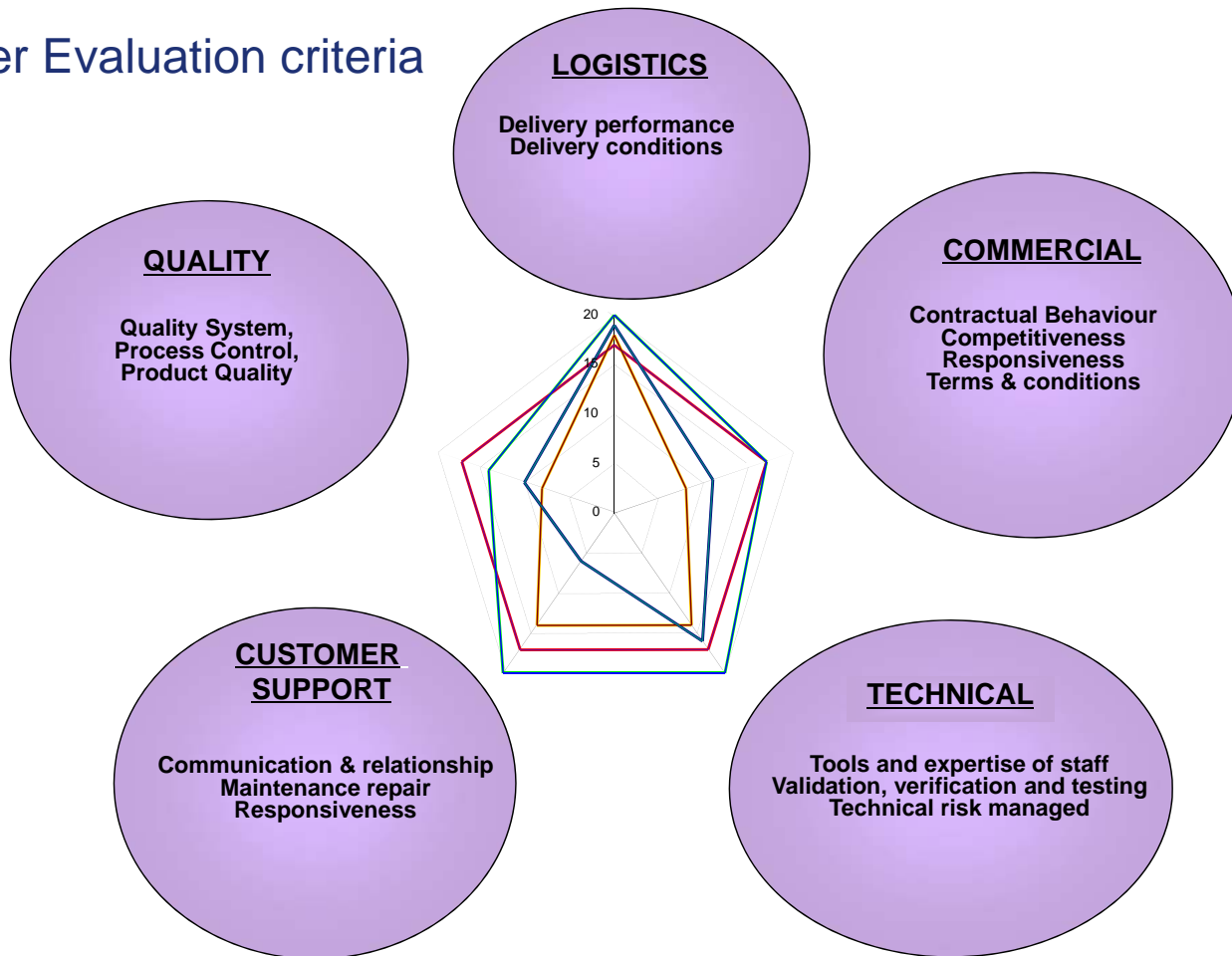
The Supplier Evaluation and Development Process



Each supplier evaluation leads to a development plan to improve the performances of the supplier

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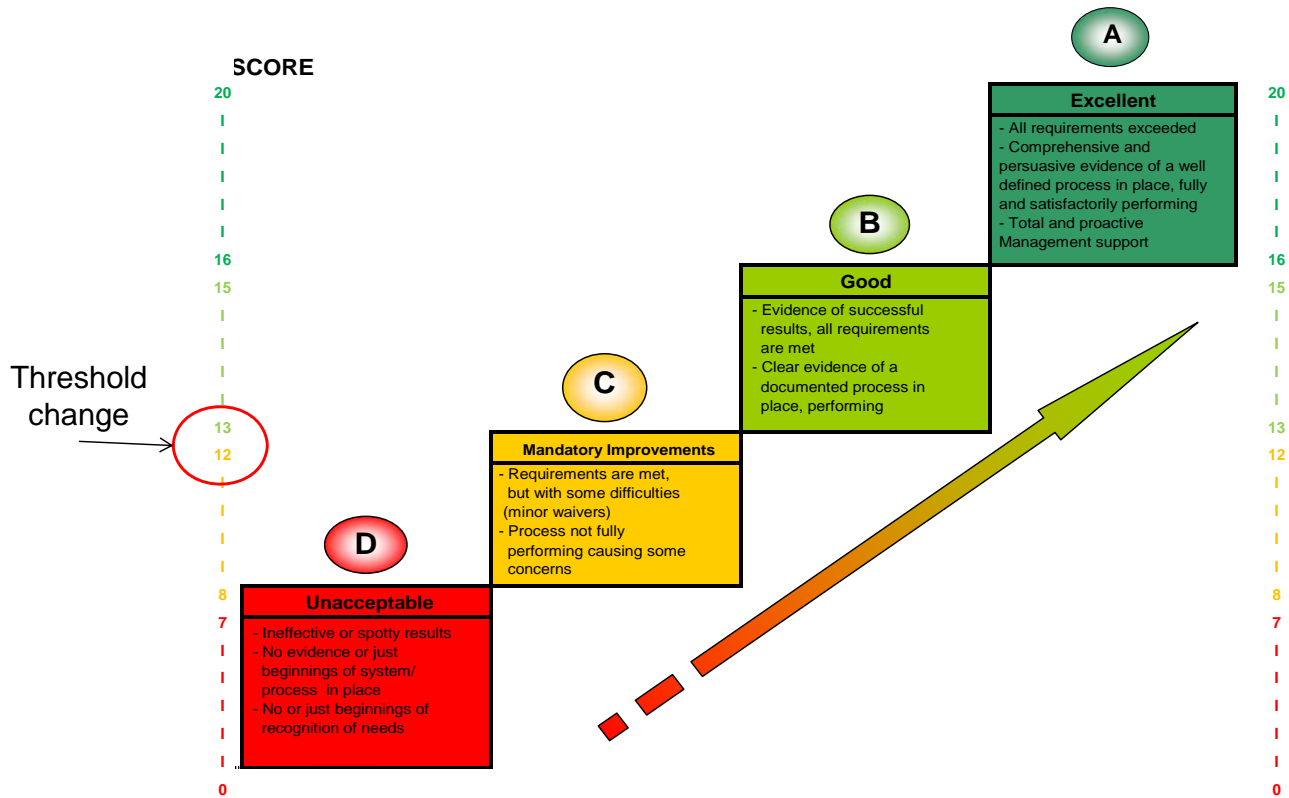
Supplier Evaluation criteria



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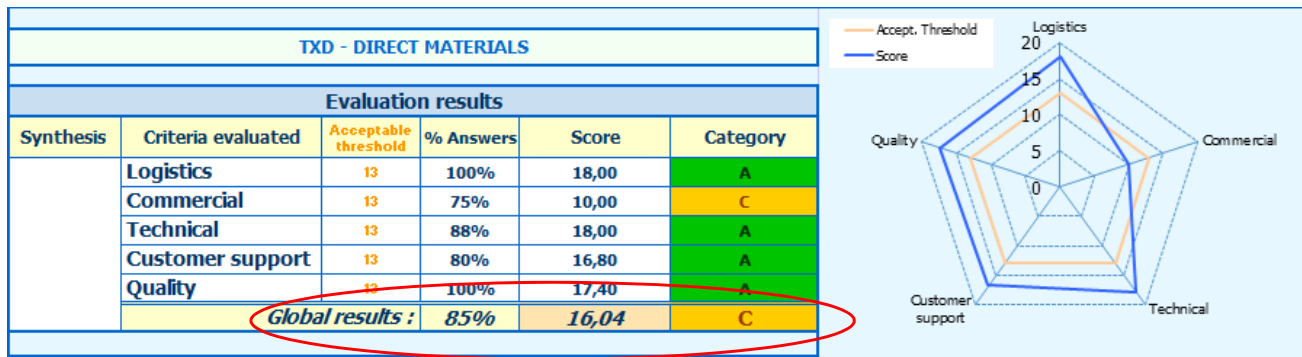
14

Supplier Evaluation classes and ranking



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Supplier Global ranking – Toward the excellence



Global results added